

ABI Long Term Savings Conference 2017

Engaging customers for tomorrow's retirement

Tuesday 4th July 2017

ABI, One America Square, London, EC3N 2LB

Major reforms are firmly in place to automatically enrol pension savers and give them freedom in how they access those savings. But the implementation of these reforms has left some issues unresolved, amid further changes to pensions policy and an evolving long-term savings market:

- Where does the final balance of responsibility lay for people saving and taking retirement choices?
- Who fails to benefit from these reforms and what can we do about it?
- How is the digital revolution affected by the way our industry is regulated and its ability to get more people to save?

Join the debate as we look at how the industry, policy-makers and customers will need to adapt to address the emerging and ongoing challenges of the changing pensions landscape.

10:45	Conference Registration
11:30	Welcome
	Andy Briggs, CEO, UK Insurance, Aviva plc and Chairman of the ABI
11:40	Keynote Address
	The Rt Hon David Gauke MP, Secretary of State for Work and Pensions
12:10	Plenary Session One: How much responsibility can people take for their own retirement?
	<p><i>With a general election come and gone and policy-makers grappling with the long-term sustainability of the State Pension as well as the future of both DB and the pensions tax system – how much risk can we expect savers to take on for themselves – and should we ask their permission?</i></p> <p>CHAIR: Yvonne Braun, Director of Long Term Savings and Protection Policy, ABI</p> <ul style="list-style-type: none"> • Iain Anderson, Executive Chairman, Cicero Group • Tracy Blackwell, Chief Executive Officer, Pension Insurance Corporation • John Cridland CBE, Independent Reviewer of State Pension Age • Lesley Titcomb, Chief Executive, The Pensions Regulator
13:10	Networking Lunch
14:10	Breakout sessions
	<p>A: Who is missing out on saving? <i>How can auto-enrolment be made to work for more people and how can we better sell the benefits of saving?</i></p> <p>CHAIR: Jamie Jenkins, Head of Pensions Strategy, Standard Life</p> <ul style="list-style-type: none"> • Michelle Cracknell, Chief Executive Officer, The Pensions Advisory Service • Linda Ellett, Partner, Pension Advisory, KPMG • Mario Mazzocchi, Managing Director, Pensions & Investment Propositions, Scottish Widows <p>B: Engaging retiring customers in decisions about later life: as the pension freedoms settle, what evidence is there about customer behaviour? <i>How can the industry and policy-makers help people make decisions in their long-term interests?</i></p> <p>CHAIR: Martin Palmer, Head of Market Management – Corporate Savings, Zurich</p> <ul style="list-style-type: none"> • Baroness Greengross OBE • Abraham Okusanya, Founder, FinalytiQ Limited • Richard Parkin, Head of Pensions Policy, Fidelity International • Martin Rumsey, Director, KPMG
15:15	Networking break

15:35	<p>Panel debate: This house believes that consumer engagement is more important than defaults in helping people to achieve a suitable retirement income</p> <p>CHAIR: Yvonne Braun, Director of Long Term Savings and Protection Policy, ABI</p> <ul style="list-style-type: none"> • Alistair Byrne, Head of European DC Investment Strategy, State Street Global Advisors • Huw Evans, Director General, ABI • Holly Mackay, Founder and Managing Director, Boring Money • Sir Steve Webb, Director of Policy, Royal London
16:20	<p>Plenary Session Two: Technology, transparency and regulation: how will customers engage in future?</p> <p><i>What will developments in regulation, innovation and information such as the Pensions Dashboard mean for each part of the industry: investment managers, platforms, advisers and insurers?</i></p> <p>CHAIR: Yvonne Braun, Director of Long Term Savings and Protection Policy, ABI</p> <ul style="list-style-type: none"> • Maggie Craig, Head of Insurance and Pension, Policy, FCA • Rob DeDominicis, Chief Executive Officer and Managing Director, GBST • Jill Hitchen, Director, Technology and Insurance Investment Management, KPMG • Steven Levin, CEO Investment Platforms, Old Mutual Wealth
17:10	<p>Closing remarks</p> <p>Yvonne Braun, Director of Long Term Savings and Protection Policy, ABI</p>
17:15	<p>Drinks reception</p>
18:30	<p>Close</p>